

## Business 2022-2023

Program Coordinator/Advisor:

## Marketing after RMC 64 credits Remain Date of update: 05/10/2022

Toni Clough toni.cl

toni.clough@umpqua.edu

26

64

Possible Term Plan	Course Number	Course Number/Title	Credits	Terms	Prerequisites/Notes	RMC Courses	Remaining Credits
Term 1 Fall	BA 101	Introduction to Business*	4	F,W,S,Su	None		4
	BA 180	Business Mathematics I	3	F,W,S	None		3
	BA 231	Computers in Business	4	F,S	None	4	
	SP 111	Fundamentals of Public Speaking*	4	F,W,S,Su	None		4

	BA 214	Business Communications*	3	F, W	Prerequisite: WR 115 or above	3	
	BA233	Accounting for Managers	4	W	BA101* or instructor permission.	4	
	SDP 208	Human Resources for Supervisors	3	w	None	3	
Term 2 Winter	WR 121	Academic Composition*	4	F,W,S,Su	Prerequisite: WR115* and RD090* or appropriate placement test scores or placement by multiple measures; and basic computer word processing skills		4

	BA 106	Business Leadership	3	S	None		3
	BA 181	Business Mathematics II	3	S	Prerequisite: BA180*		3
Term 3 Spring	BA 223	Principals of Marketing*	3	S	Prerequisite: BA101* or instructor approval	3	
	SDP 109	Elements of Supervision	3	F,S	None		3
	WR 122	Argument, Research, and Multimodal Composition*	4	F,W,S,Su	Prerequisite: WR121*		4

BA 128           BA 206           BA 165           BA 238           SDP 113	DA 400				Corequisite: BA211 or instructor		
	BA 128	Accounting Applications I	2	F	approval		2
	BA 206	Management Fundamentals	3	F	Prerequisite: BA101*	3	
	BA 165	Customer Service	3	F,S,SU	None		3
	BA 238	Professional Selling*	3	F	None		3
	SDP 113	Human Relations for Supervisors	3	F	None	3	

	BA 150	Developing a Small Business	4	W	Prerequisite: BA 101		4
	BA218	Personal Finance	3	W	BA101 and BA180		3
Term 5 Winter	BA 249	Retailing*	3	W	None	3	
					Prerequisite: Successful completion		
W	WR 227	Technical Report Writing*	4	F,W,S,Su	of WR121*		4

	BA 226	Business Law*	4	W,S	Prerequisite: BA101 or instructor approval	4
Term 6 Spring	ECON201	Micro Economics*	4	F,S	Prerequisite: WR121, WR122 and MTH111 or higher (ECON115 waived)	3
	BA 239	Advertising*	3	S	None	4
	BA 250	Managing the Small Business	3	S	None	3
	BA 253	Social Media Marketing	3	S	Prerequisite: BA101, BA231, BA223	3

90
Advising Notes
Scheduling requirements may prevent all courses from being offered every term.
Please see an advisor for a degree planning worksheet for this program.
Program Prerequisites: See requirements needed for first term classes.
\*a grade of C or better

	Reliable Internet Access
Recommended	PC with Microsoft 365 access
Equipment and	
Software	