UCC
UMPQUA COMMUNITY COLLEGE

Program Coordinator/Advisor: Toni Clough toni.clough@umpqua.edu

Possible Term Plan	Course Number	Course Number/Title	Credits	Terms	Prerequisites/Notes
Term 1 Fall	BA 101	Introduction to Business*	4	F,W,S,Su	None
	BA 180	Business Mathematics I	3	F,W,S	None
	BA 231	Computers in Business	4	F,S	None
	SP 111	Fundamentals of Public Speaking*	4	F,W,S,Su	None
Term 2 Winter	BA 214	Business Communications*	3	F, W	Prerequisite: WR 115 or above
	BA233	Accounting for Managers	4	W	BA101* or instructor permission.
	SDP 208	Human Resources for Supervisors	3	W	None
	WR 121	Academic Composition*	4	F,W,S,Su	Prerequisite: WR115*, RD90*
Term 3 Spring	BA 106	Business Leadership	3		None
	BA 181	Business Mathematics II	3	S	Prerequisite: BA180*
	BA 223	Principals of Marketing*	3	S	approval
	SDP 109	Elements of Supervision	3	F,S	None
	WR 122	Argument, Research, and Multimodal Composition*	4	F,W,S,Su	Prerequisite: WR121*
Term 4 Fall	BA 128	Accounting Applications I*	2	F	None
	BA 206	Management Fundamentals*	3	F	Prerequisite: BA101*
	BA 211	Principles of Accounting I *	3	F,W	Prerequisite: BA101*
	BA 238	Professional Selling*	3	F	None
	SDP 113	Human Relations for Supervisors	3	F	None
Term 5 Winter	BA 150	Developing a Small Business	4	W	Prerequisite: BA 101
	BA 212	Principles of Accounting II*	3	W,S	approval
	BA 249	Retailing	3	W	None
	ECON 115	Introduction to Economics	3	W	None
	WR 227	Technical Report Writing*	4	F,W,S,Su	Prerequisite: WR121*
Term 6 Spring	BA 213	Principles of Accounting III*	3	S	approval
	BA 226	Business Law*	4	W,S	approval
	BA 239	Advertising*	3	S	None
	BA 250	Managing the Small Business	3	S	None
	BA 253	Social Media Marketing	3	S	Prerequisite: BA101, BA231, BA223

Advising Notes	Scheduling requirements may prevent all courses from being offered every term.
	Please see an advisor for a degree planning worksheet for this program.
	Program Prerequisites: See requirements needed for first term classes.
	*a grade of C or better

Required/ Recommended Equipment and Software	Reliable Internet Access
	PC with Microsoft 365 access